

DiSC® Train The Trainer Workshop Agenda Focus on DiSC Classic 2.0

- Workshop Objectives
 - DiSCover why understanding yourself and others is one of the keys to performance improvement.
 - Learn and interpret the DiSC assessment.
 - Utilize the model and tools to meet personal and organizational objectives.
 - Understand how to use DiSC to improve employee performance and productivity.
 - Identify specific communication strategies to use with each of the different DiSC behavioral approaches.
 - Be able to conduct Training Sessions (Understanding DiSC, which can be adapted into a team building, communications workshop) using workbook materials and the PowerPoint presentation.
- Background of DiSC®
 - Behavioral style tendencies
 - Dr. William Marston
 - Dr. John Geier
- Environment
 - Favorableness
 - Personal Power
 - Marston's Model
 - DiSC® Model
- Genetic Traits, Core Personality, Responses
- Dynamic Nature of DiSC®
- Forced Choice Format
- Response Focus
- Three Stages of DiSC® Interpretation
 - DiSC® Dimensions
 - Intensity Index
 - Classical Profile Patterns
- General Behaviors of Each Dimension
- Compatibility Chart
- Over Extended Behaviors
- Frequently Asked Questions
- DiSC Humor
- Research Reports
 - Validity
 - Correlations with Other Instruments

- Present **Classic DiSC 2.0 workshop and PowerPoint Presentation that each participant will receive**

- **Overview of NEW Everything DiSC® products.**